Do you enjoy helping others? Would you like to be part of the health care industry without being a medical or nursing professional? Do you aspire to influence policy and procedures in a health care setting with the goal of serving patients and stakeholders? If so, the Health Care Management (HCM) major may be a great fit for you.

The HCM major prepares students for administration, financing, and economics roles in the health services sector. Students hone their management skills while gaining solid understanding of the US health care system. UMD’s HCM major meets the rigorous certification standards of the Association of University Programs in Health Administration (AUPHA).

Why UMD

- The program boasts a 100% placement rate.

Acquired Skills

- Gain a solid foundation in business and health care, learn how to evaluate health care programs, and be able to apply data-based decision techniques.
- Learn the role of various stakeholders in the US health care system and how the system is funded and regulated.

Career Possibilities

The HCM major is a great choice for students who want a management career within a healthcare setting.

Opportunities for graduates exist in a variety of organizations, such as Hospitals, Clinics (including dental, specialty, and primary care organizations), Health Insurance and Managed Care Organizations, Pharmacy Benefit Management Firms, Assisted Living Facilities, Government Agencies (e.g. departments of health and human services), Medical Devices, and Health Information Technology Firms.

Scholarships

Students with a major in LSBE are eligible to apply for more than 120 scholarships, with the total scholarship amount in excess of $200,000 annually.

Student Clubs

The Student Healthcare Management Association (SHMA) invites successful UMD HCM alumni and professionals from around the Duluth community and state as guest speakers. It also coordinates community volunteer opportunities and does fundraising for organizations such as the Walk to End Alzheimer’s and the Relay for Life. Members also take tours of local healthcare facilities and participate in social/networking events with peers and professionals.

Faculty Highlights

HCM faculty have several years of experience working in the industry. Two of the faculty members, Dr. Kim Dauner and Dr. Jen Schultz, serve as co-directors of the
UMD HCM program. HCM program is certified by the Association for University Programs in Health Administration.

**Requirements**

Freshmen and transfer students are typically admitted as pre-business students for all BBA majors. Admission to candidacy status, which allows access to upper division LSBE classes, typically occurs at the junior level when students have successfully completed all pre-major (pre-candidacy) course requirements and met all of the GPA standards. Students with 2.60 UM and overall, and 2.00 internal and pre-major GPAs, are admitted into the major upon completion of pre-major courses.

**Graduate Report**

Recent UMD Graduates Job Placement Data & Employers

Here's a sampling of positions Health Care Management B.B.A. grads have attained six months to one year after graduation.

- Clinic Services Assistant - Centracare Clinic, St. Cloud, MN
- Accounting Analyst - Essentia Health, Duluth, MN
- Medical Education Specialist - Gundersen Health System, La Crosse, WI
- Search Advocate - National Marrow Donor Program, Minneapolis, MN
- Registration Services Representative - St. Luke's Hospital, Duluth, MN

For more data see the Health Care Management B.B.A. Graduate Follow-Up Report [1].

For ideas about Health Care Management B.B.A. and other majors visit Career & Internship Services [2].

**Links**